

Wine:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, duringApril, 2006. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2006.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2006. Source: PIERS, April, 2006.

Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2006. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Wine are quoted on full 40-foot dry or refrigerated containers depending on the demand for the shipments moving that quarter.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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NYK Line

P&O Nedlloyd

L.A./L.B./Oakland Ports To Antwerp, Belgium

Wine

Monthly Market Share For: April 2006

24

25

\$9,750

3%

3%

Month\Year: 118.9 \ 568.2 Market Transit											
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	66%	50%	24	\$1,250	\$700	6%	\$420				\$2,445
Evergreen	13%	25%	19	\$1,425 ²³							\$1,425
Hatsu Marine Ltd.	11%	7%	19								
Star Shipping	6%	8%									
C P Shipping	3%	4%	26								

6%

\$500

\$1400

Weighted Average Container Rate \$2,381

\$12,685

\$450

1%

0%

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²³ Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Busan, South Korea

Wine

Monthly Market Share For: April 2006

Month\Year: 27.0 \ 96.2

1,101,111 1,10 1,001	Market Share	Market	Transit Time in Days	Ocean Rate								
Carrier		Share CY			BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	44%	32%	10									
Hapag-Lloyd	30%	25%	11	\$3,825	\$480	\$40						\$4,345
MOL	11%	24%	12									
OOCL	11%	6%	21	\$960 ²³	\$508	\$40						\$1,508
K Line	4%	1%	11									
Hyundai	0%	6%	10					_			·	
cosco	0%	3%	13									

Weighted Average Container Rate \$3,571

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²³ Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Hong Kong

Wine

Monthly Market Share For: April 2006

Month\Year: 19.3 \ 102.5 Surcharges: Market Transit Time Share Ocean **Container** Market CYin Days THC CFS Rec ARB **Share** Rate Rate Carrier **BAF** CHASSIS CAF Cotton R. Size 16 K Line 41% 28% cosco 36% 28% 16 \$208 16 \$32 16 Hapag-Lloyd 19 KT 21% 9% 18 \$40 \$4,600 OOCL \$1,285 \$508 \$40 \$1,833 2% 9% 16 Yang Ming 11% 16 0%

\$40

\$635

Weighted Average Container Rate \$4,407

\$10,400

0%

0%

0%

8%

8%

4%

15

15

14

\$9,725

MOL

CMA-CGM

Maersk-SeaLand

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¹⁶ Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Wine

Monthly Market Share For: April 2006

Month\Year: 20.1 \ 97.6

monary roar. 2011 (0)	Market Share	Market Share CY	Transit										
Carrier			Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	82%	60%	13										
NYK Line	10%	8%	13										
Yang Ming	5%	4%	13										
Hyundai	3%	1%	14										
Hapag-Lloyd	0%	21%	13	\$208 ¹⁶	\$32 16	\$40	4%					19 KT	\$4,758

Weighted Average Container Rate

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¹⁶ Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Rotterdam, Netherlands

Wine

Monthly Market Share For: April 2006

Month\Year: 205.4 \ 611.6

Woman (16a). 200.1 (011.0		Market	Transit	Surcharges:									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CA	F TH	IC C	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	46%	53%	19	\$1,250 ²³	\$700	4%	6 \$4 <i>2</i>	20					\$2,420
Star Shipping	25%	27%											
C P Shipping	16%	7%	24	\$2,275	\$635	6%	, D						\$3,047
NYK Line	6%	6%	29	\$9,750	\$1400	6%	6 \$50	00		\$450			\$12,685
Italia	3%	1%	23										
Evergreen	3%	1%	23	\$1,425 ²³	·							·	\$1,425
OOCL	1%	1%		\$7,750	\$933	\$40 6%	6 \$5	00				·	\$9,688

Weighted Average Container Rate

\$3,519

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²³ Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Singapore

Wine

Monthly Market Share For: April 2006

Month\Year: 14.8 \ 43.6

1410Httl/1 car. 14.0 (40	0.0	Market Share CY	Transit Time in Days										
Carrier	Market Share			Ocean Rate	BAF	CHASSIS C	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	58%	65%	21	\$1,880	\$635	\$40							\$2,555
OOCL	42%	22%	16										
Maersk-SeaLand	0%	7%	14	\$750	\$635	\$40 10	0%						\$1,500

Weighted Average Container Rate \$2,555

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NYK Line

COSCO

Evergreen

L.A./L.B./Oakland Ports To Tokyo, Japan

Wine

Monthly Market Share For: April 2006

10

12

11

8%

1%

0%

\$950

Month\Year: 189.9 \ 720.8 Surcharges: Market Transit Share Time Ocean **Container** Market CY**Share** in Days Rate Rate Carrier **BAF** CHASSIS CAF THC CFS Rec ARB Cotton R. Size K Line 20% 10 35% Hanjin 20% 26% 10 OOCL \$1,035 23 \$1,583 18% 25% 9 \$508 \$40 Hapag-Lloyd \$2,620 \$635 \$40 \$4,395 15% 13% 10 42%

 C P Shipping
 1%
 0%

 Hyundai
 0%
 5%
 11

\$635

Weighted Average Container Rate

\$2,666

\$1,585

23 Rate is based on a 20 foot container, not a 40 foot container.

6%

3%

2%

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Evergreen NYK Line

Mexican Line

LA/LB/Oakland ports To Thamesport, UK

6%

5%

0%

4%

5%

4%

30

26

27

\$9,495

\$2,975

Wine

Monthly Market Share For: April 2006

Month\Year: 769.5	\ 2,448.8	Market	Transit	e Ocean								
Carrier	Market Share	Share CY	Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	80%	77%	24									
C P Shipping	9%	7%	27	\$2,975	\$1270	6%						\$4,424

6%

6%

\$1400

\$1270

\$500 \$450 \$12,415 \$4,424

Weighted Average Container Rate \$7,298

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